

**GOVERNMENT OF INDIA
MINISTRY OF COMMUNICATIONS
DEPARTMENT OF TELECOMMUNICATIONS**

**LOK SABHA
UNSTARRED QUESTION NO. 2152
TO BE ANSWERED ON 12TH MARCH, 2025**

REVENUE GROWTH IN BSNL

**2152. SHRI GODAM NAGESH:
SHRI BHARTRUHARI MAHTAB:
SMT. SMITA UDAY WAGH:
SHRI PRAVEEN PATEL:**

Will the Minister of COMMUNICATION be pleased to state:

- (a) the specific measures that the Government has implemented to support BSNL's return to profitability in Q3 of the current financial year, the first since the year 2007, in the country and particularly in Maharashtra including the Jalgaon Parliamentary Constituency;
- (b) the detailed breakdown of the revenue growth in BSNL's mobility services, Fibre-To-The-Home (FTTH), and leased line services;
- (c) the Government's plans regarding BSNL's 4G and 5G rollout to enhance competitiveness in the telecom sector in the country and especially in Maharashtra;
- (d) the initiatives that are in place to improve customer satisfaction and reduce churn rates for BSNL; and
- (e) the specific steps being taken to enhance BSNL's network infrastructure and service quality in rural and semi-urban areas of the country especially Maharashtra including Jalgaon?

ANSWER

**MINISTER OF STATE FOR COMMUNICATIONS AND RURAL DEVELOPMENT
(DR. PEMMASANI CHANDRA SEKHAR)**

- (a) Government has taken various steps for revival of BSNL as mentioned below:
 - In 2019, first revival package amounting to around Rs. 69 Thousand Crores was given that brought down the operating costs of BSNL/MTNL.
 - In 2022, revival package amounting to around Rs. 1.64 Lakh Crores was given. It focused on infusing fresh capital, restructuring debt, viability gap funding for rural telephony etc.
 - In 2023, Government approved the allotment of 4G/5G spectrum to BSNL with the total outlay of around Rs. 89 Thousand Crores.
 - In addition to these revival packages, the Cabinet Note for additional CAPEX support of Rs. 6,982 Crores has been approved on 07.02.2025.

As a result of these packages, BSNL has started earning operating profits from F.Y. 2020-21.

(b) The Mobile revenue of BSNL has increased from Rs. 1,304 crores in Q3 of FY 2023-24 to Rs. 1,502 crores in Q3 of FY 2024-25. The FTTH revenue of BSNL has increased from Rs. 634 crores in Q3 of FY 2023-24 to Rs.745 crores in Q3 of FY 2024-25. The Leased Lines / Circuits revenue of BSNL has increased from Rs. 858 crores in Q3 of FY 2023-24 to Rs. 978 crores in Q3 of FY 2024-25.

(c) to (e) In line with Atmanirbhar Bharat initiative, BSNL has placed purchase order for indigenously developed 4G sites for pan India deployment. Supply of 4G equipment has started from September 2023 and as on 05.03.2025, total 83,629 4G sites have been installed and 74,123 sites are ON-Air. The equipment is 5G upgradable.

BSNL is executing 4G Saturation Project to enhance its network infrastructure and service quality in rural and semi-urban areas including Maharashtra circle and Jalgaon. In 4G Saturation Project, total 2,700 4G BTS are planned in Maharashtra circle out of which 90 4G BTS are planned in Jalgaon.

Further, under Phase IX.2 project, total 8,903 sites in Maharashtra out of which 334 sites in Jalgaon are to be upgraded in 4G. 26 Broadband Network Gateways (BNGs) are available at Maharashtra, with 1 BNG to cater Jalgaon.
