

**GOVERNMENT OF INDIA  
MINISTRY OF COMMUNICATIONS  
DEPARTMENT OF POSTS**

**LOK SABHA  
UNSTARRED QUESTION NO. 3674  
TO BE ANSWERED ON 17<sup>TH</sup> MARCH, 2021**

**REVENUE EARNED BY INDIA POST**

†3674. SHRI BHANU PRATAP SINGH VERMA:

Will the Minister of COMMUNICATIONS be pleased to state:

- (a) whether Indian Post is progressively earning revenue from non-traditional sectors like e-commerce and payments bank;
- (b) if so, the details thereof;
- (c) the revenue earned by the postal department as a percentage from various value-added services/nontraditional sectors during each of the last three years and the current year;
- (d) the details of future expansion plans proposed by the Government in the above sector/services in the State of Uttar Pradesh; and
- (e) the post office-wise number of postal payment bank accounts in the said State?

ANSWER

**MINISTER OF STATE FOR COMMUNICATIONS, EDUCATION AND  
ELECTRONICS & INFORMATION TECHNOLOGY  
(SHRI SANJAY DHOTRE)**

(a) & (b) The details of revenue earned from non-traditional sectors like e-commerce and payment bank during last three years is as under:

(Rs. in Crore)

Year	Revenue earned
2017-18	3415.35
2018-19	3051.55
2019-20	3064.00

(c) The percentage from various value-added services/non-traditional sectors, major items-wise revenue for the Department of Posts are as follows: –

(Rs. in Crore)

Sl. No.	Services	2017-18	% of Total Revenue	2018-19	% of Total Revenue	2019-20	% of Total Revenue	2020-21 (upto Jan, 21)	% of Total Revenue
1	Speed Post	1833.37	53.68	1922.51	63.00	1764.19	57.58	954.73	60.98
2	Business Post	747.14	21.88	271.47	8.90	134.38	4.39	52.15	3.33
3	Express Parcel Post	54.07	1.58	45.56	1.49	14.99	0.49	0.18	0.01
4	Business Parcel	84.46	2.47	84.54	2.77	135.58	4.42	53.22	3.40
5	Speed Post Parcel	0.00	0.00	0.00	0.00	0.00	0.00	87.07	5.56
6	Bill Mail Service	56.74	1.66	29.79	0.98	12.35	0.40	2.46	0.16
7	Retail Post	108.59	3.18	72.98	2.39	62.54	2.04	41.38	2.64
8	Media Post	6.63	0.19	22.78	0.75	3.64	0.12	23.53	1.50
9	e-Bill Post	22.88	0.67	25.88	0.85	15.13	0.49	6.27	0.40
10	Direct Post	2.12	0.06	1.68	0.06	1.38	0.05	0.51	0.03
11	e-Post	4.78	0.14	2.13	0.07	2.26	0.07	0.95	0.06
12	Logistic Post	15.41	0.45	12.56	0.41	12.79	0.42	9.57	0.61
13	POPSK	0.00	0.00	0.00	0.00	61.59	2.01	0.00	0.00
14	Aadhar Updation	0.00	0.00	1.86	0.06	73.06	2.38	39.05	2.49
15	PRS	2.25	0.07	2.25	0.07	1.75	0.06	0.15	0.01
16	IPPB	0.00	0.00	0.00	0.00	0.00	0.00	0.26	0.02
17	Others*	476.91	13.96	555.56	18.21	768.37	25.08	294.23	18.79
	<b>Total</b>	<b>3415.35</b>	<b>100.00</b>	<b>3051.55</b>	<b>100.00</b>	<b>3064.00</b>	<b>100.00</b>	<b>1565.71</b>	<b>100.00</b>

*Note: - \* Other includes Greeting Post, National Bill Mail, Flat rate Parcel, Over Night Parcel, e VPP, e- Commerce Product and International Speed Post, retail activities such as Sale of forms, Examination/Recruitment Fee, Cable TV Registration Fee, Fee from ATM Interoperable, CSC, Gold Bond etc.*

(d) The details are as follows:

- (i) Aadhar Enrolment and Updation Service: Between the year 2017 to 2020 India Post has opened 1425 Aadhaar Centres in various Post Offices of Uttar Pradesh. Funds to the tune

of Rs. 22,50,000/- has been allotted to Uttar Pradesh Circle for procurement of 21 Laptop Aadhaar Kits to the Post Offices for conducting Aadhaar Updation/ Enrolment in Camp Mode.

- (ii) 48 Post Office Passport Seva Kendras (POPSK) have been opened in Uttar Pradesh during the year 2017 to 2020. Opening of more POPSKs in Uttar Pradesh will be considered subject to feasibility study based upon MoU signed between DoP (Department of Posts) and MEA (Ministry of External Affairs).
- (iii) In order to improve the operational efficiency of mail operations including Speed Post Services so as to generate more business, following steps are being taken in all Postal Circles including Uttar Pradesh Postal Circle:

Real Time delivery updation of various postal products i.e. Speed Post and Cash on Delivery (COD) articles through a mobile based delivery application has been introduced, for which 4834 Mobile phones have been supplied to Uttar Pradesh Circle.

(e) There are 73 IPPB branches and 15933 physical banking points at various Post Offices across Uttar Pradesh. Branch wise details of IPPB accounts opened and number of Post Offices mapped with respective branches are as under:

**Branch wise details of IPPB accounts opened in Uttar Pradesh:**

<b>Sl. No.</b>	<b>Name of IPPB Branch</b>	<b>No. of Post Offices Mapped</b>	<b>No. of IPPB Accounts</b>
1	AGRA FORT	344	124,506
2	ALIGARH	296	125,655
3	ALLAHABAD	446	164,298
4	AMBEDKAR NAGAR	264	77,243
5	AMETHI	227	45,110
6	AMROHA	134	31,041
7	AZAMGARH	389	121,761
8	BAGHPAT	143	33,019
9	BAHRAICH	274	286,409
10	BALLIA	301	84,617

11	BANDA	198	16,622
12	BARABANKI	349	207,416
13	BAREILLY	270	71,606
14	BASTI	241	93,215
15	BHINGA	89	77,595
16	BIJNOR	290	143,567
17	BUDAUN	324	133,809
18	BULANDSHAHR	335	82,110
19	CHANDAULI	164	32,826
20	DEORIA	222	119,701
21	DIBIAPUR	145	47,250
22	ETAH	190	89,571
23	ETAWAH	134	64,877
24	FAIZABAD	329	78,795
25	FARRUKHABAD	111	40,114
26	FATEHPUR	200	54,761
27	FIROZABAD	156	93,998
28	GHAZIABAD	113	24,479
29	GHAZIPUR	305	82,014
30	GONDA	288	66,010
31	GORAKHPUR	393	78,556
32	GYANPUR	97	15,561
33	HAPUR	103	19,857
34	HARDOI	293	184,792
35	HATHRAS	115	85,220
36	JAUNPUR	389	116,944
37	JHANSI	213	99,545
38	KANNAUJ	130	36,806
39	KANPUR	265	94,698
40	KANPUR DEHAT	153	32,749
41	KARWI	81	7,911
42	KASGANJ	117	82,987
43	KHALILABAD	174	71,993

44	KHERI	364	210,705
45	LALITPUR	153	81,693
46	LUCKNOW	236	59,875
47	MAHOBA	67	11,597
48	MAHRAJGANJ	196	73,981
49	MAINPURI	140	61,781
50	MATHURA	225	82,086
51	MAU	198	46,513
52	MEERUT	234	71,634
53	MIRZAPUR	298	94,266
54	MORADABAD	219	90,820
55	MUZAFFAR NAGAR	205	72,099
56	NOIDA	37	19,810
57	ORAI	230	201,306
58	PADRAUNA	179	83,404
59	PILIBHIT	150	64,778
60	PRATAPGARH	342	41,486
61	RAEBARELY	348	129,150
62	RAMPUR BRANCH	130	52,389
63	ROBERTSGANJ	24	10,260
64	SAHARANPUR	211	63,428
65	SHAHJAHANPUR	245	69,093
66	SHAMLI	84	26,419
67	SITAPUR	361	251,011
68	SULTANPUR	270	49,444
69	TETARI BAZAR	196	71,575
70	UNNAO	269	70,300
71	UP BALRAMPUR	193	62,244
72	UP HAMIRPUR	99	18,179
73	VARANASI	236	44,332
	<b>TOTAL</b>	<b>15933</b>	<b>5,927,272</b>

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