

GOVERNMENT OF INDIA  
MINISTRY OF MICRO, SMALL AND MEDIUM ENTERPRISES

**LOK SABHA**  
**UNSTARRED QUESTION NO. 2027**  
TO BE ANSWERED ON 22.09.2020

**VENDOR DEVELOPMENT PROGRAMME**

2027. SHRI SELVAM G:  
SHRI GAJANAN KIRTIKAR;  
SHRI DHANUSH M. KUMAR;  
SHRI C.N. ANNADURAI;

Will the Minister of MICRO, SMALL AND MEDIUM ENTERPRISES be pleased to state:

- (a) the criteria fixed by the Government for participating in Vendor Development Programmes (VDPs);
- (b) whether the Government has achieved the objectives for which VDPs has been organized, if so, the details thereof and if not, the corrective steps taken in this regard;
- (c) the details of VDPs conducted by Government at National and State level along with the outcome thereof during each of the last three years;
- (d) the details of the vendors registered by the Public Sector Undertakings (PSUs) in acumulative way during the said period;
- (e) the details of the initiative taken by the leading PSUs in the country under the VDPs; and
- (f) the other steps taken by the Government to provide business opportunities to Micro and Small Enterprises to expand their market base?

**ANSWER**

MINISTER OF STATE IN THE MINISTRY OF  
MICRO, SMALL AND MEDIUM ENTERPRISES  
(SHRI PRATAP CHANDRA SARANGI)

(a): Any registered Micro and Small Enterprises (MSEs) can participate in Vendor Development Programmes. The Vendor Development Programs (VDPs) are aimed at building the capacity of MSEs and enhancing their participation in public procurement process.

(b) : Yes Sir, the procurement from Micro and Small Enterprises (MSEs) by Central Public Sector Undertakings (CPSUs) increased from 23.11% in 2017-18, 26.32% in 2018-19 to 30.95% in 2019-20 and 32.97% in 2020-21 (till 17<sup>th</sup> September,2020).

(c) & (d): The details of Vendor Development Programmes organized by Ministry of MSME and the vendors registered with Central Public Sector Undertakings (CPSUs) as on 17<sup>th</sup> September, 2020 are given below.

Year	Vendor Development Programmes (VDPs) by the Government		Vendors registered by CPSUs (as on 17 <sup>th</sup> September, 2020)
	State Level VDPs	National Level VDPs	
2017-18	384	58	34755
2018-19	132	04	
2019-20	125	03	

(e): Details of Vendor Development Programmes/ Buyer-Seller meets during the last three years are given below:

<b>Year</b>	<b>General VDPs</b>	<b>SC/ST VDPs</b>
2017-18	913	215
2018-19	1985	583
2019-20	2045	465
2020 -21(till 17 <sup>th</sup> September 2020)	187	22

(f): Ministry of MSME provides business opportunities to Micro and Small Enterprises to expand their market base through Procurement and Marketing Support Scheme, Coir Vikas Yojana (CVY), scheme for International Cooperation, Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 and MSME Global Mart Portal developed by National Small Industries Corporation, a PSU under the Ministry .

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