

**GOVERNMENT OF INDIA  
MINISTRY OF RAILWAYS**

**LOK SABHA  
UNSTARRED QUESTION NO.2678  
TO BE ANSWERED ON 04.12.2019**

**INCREASING NON-FARE REVENUES**

**2678. ADV. DEAN KURIAKOSE:**

**Will the Minister of RAILWAYS be pleased to state:**

- (a) whether in a move to increase non-fare revenues, the Railways is in talks with e-Commerce companies for on-board sales of their merchandise in reserved compartments and if so, the details thereof;**
- (b) whether this move is to help with curbing the presence and movement of unauthorized and illegal vendors/ hawkers on board and if so, the details thereof;**
- (c) whether the Railways is also keen to invite bids from cab aggregators like Uber, Ola etc. to tap the rail passenger market and use space outside the railway stations; and**
- (d) if so, the details thereof?**

**ANSWER**

**MINISTER OF RAILWAYS AND COMMERCE & INDUSTRY**

**(SHRI PIYUSH GOYAL)**

**(a) to (d): A Statement is laid on the Table of the House.**

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**STATEMENT REFERRED TO IN REPLY TO PARTS (a) TO (d) OF UNSTARRED QUESTION NO. 2678 BY SHRI ADV. DEAN KURIAKOSE TO BE ANSWERED IN LOK SABHA ON 04.12.2019 REGARDING INCREASING NON-FARE REVENUES**

**(a) and (b): In order to earn revenue through sources other than freight and passenger fares, Indian Railways have issued Non-Fare Revenue policies/schemes on Mobile Assets, Out of Home Advertising, Rail Display Network, Unsolicited proposals, Content on Demand in 2017 and New and Innovative Ideas and Concept Schemes (NINFRIS) in 2018 respectively. Full powers have been delegated to General Managers to implement the policies and they are empowered to explore various means of generating additional non- fare revenues including e-Commerce.**

**(c) and (d): Exploring avenues for increasing non-fare revenues from cab aggregators is also a continuous process. Currently, App based cab services contracts are in operations at Mumbai CSMT, Pune, Nagpur, Howrah, Sealdah, Coimbatore, Madurai, Tiruchchirappalli junction, Tiruppur, Erode, Salem, Secunderabad, Hyderabad, Kacheguda, Raipur, Yeshwantpur, Bengaluru, Krishnarajapuram, Mysuru, Mumbai Central, Surat and Ahmadabad.**

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