

**GOVERNMENT OF INDIA
MINISTRY OF COMMERCE & INDUSTRY
DEPARTMENT FOR PROMOTION OF INDUSTRY AND INTERNAL TRADE**

LOK SABHA

**UNSTARRED QUESTION NO. 2856.
TO BE ANSWERED ON WEDNESDAY, THE 10TH JULY, 2019.**

INVEST INDIA

2856. SHRI MANISH TIWARI:

Will the Minister of **COMMERCE AND INDUSTRY** be pleased to state:

वाणिज्य एवं उद्योग मंत्री

- (a) the details of the mandate of Invest India - the purported National Investment Promotion and Facilitation agency;
- (b) the annual budget of Invest India and the amount paid for by the Government of India;
- (c) the amount of foreign/domestic investment brought into the country by Invest India between 1-4-2014 and 31-3-2019 during each year/project and State-wise;
- (d) the details of investment proposals explored/facilitated by Invest India between 1-4-2014 and 31-3-2019 have fructified into concrete and tangible projects that are operational on the ground, company/promoter, project and State-wise; and
- (e) the total employment generated from the projects midwived by Invest India that are operational on the ground, white collar and blue collar-wise separately between 1-4-2014 and 31-3-2019?

ANSWER

वाणिज्य एवं उद्योग मंत्री (श्री पीयूष गोयल)

**THE MINISTER OF COMMERCE & INDUSTRY
(SHRI PIYUSH GOYAL)**

- (a): Invest India is a National Investment Promotion and Facilitation Agency which was set up under Section 25 of the Companies Act 1956. As approved by Government, Invest India has the following mandate:-
- (i) to create a network with investors, State Governments/Promotion Agencies, and Department for Promotion of Industry and Internal Trade (DPIIT)
 - (ii) to supplement and support the activities of the DPIIT and Ministries which are involved in the business of investment promotion. This can be done by creating country focus initiatives/ desks
 - (iii) to sponsor and support specific Studies which would target identified sectors and technologies relevant for investment into India

- (iv) to assist DPIIT in its promotional efforts abroad with structured programmes, business meetings and sectoral information etc. so as to make these efforts as result oriented.
 - (v) to guide foreign investors on their queries, issues and concerns and offer “handholding services” to them in Delhi and in the States. Special focus will be on small/ medium/ mid-size companies in the developed economies
 - (vi) to review approved projects so as to help and support their implementation/ fructification and follow up with the State Government
 - (vii) to provide feedback to State Governments, Central Ministries and DPIIT for policy initiatives required to facilitate further investments into India
 - (viii) to act as a support and Secretariat for processing recommendation on investment related issues/ business climate
 - (ix) to encourage interaction with academics, intellectuals, industry and trade organizations and Government Departments on investment issues
 - (x) to undertake such other activities as approved by the Board of Directors to implement the company objectives.
- (b): This department has approved a budget of Rs. 112.20 crore for Invest India to carry out their activities during FY 2019-20. Out of this approved budget, one installment of Rs. 28 crore has been released to Invest India.

(c)to(e): Prior to September 2014, Invest India was responsible for reactively responding to specific Investor queries received through Invest India website and queries received from DPIIT, Ministry of Commerce and Industry. Additionally, they were also promoting Investments by presenting to the various international delegations. In addition, Invest India was executing specific projects awarded by MEA and DPIIT related to Indian Investments into Africa and bilateral Investments with ASEAN.

On 25th September 2014, an Investor Facilitation Cell comprising of 8 members was constituted to respond and facilitate Investors request received under Make In India Portal. From April 2015, Invest India started proactive approach for targeting Investors and facilitating their Investments into India.

Their facilitation process involved the following three stages:-

(i) Prospect:

An investor is in prospect stage, when information on their investment interest is received from the business query portal and/or secondary sources, such as news, databases, events or face-to-face meetings, Embassies, etc.

(ii) Target:

The account progresses into Target stage when Invest India is able to verify through intensive research and sources, that the Prospect has the potential for investment and should be pursued, and the teams can start communicating with the company.

(iii) Facilitation:

In this stage, Invest India begins advising them on their India expansion plans and / or market entry options. Invest India works closely on company's investment plans, and is focussed on ensuring that their plans are expedited as soon as possible

The details of activities undertaken in these stages are given at **Annexure I**.

Invest India, during the period April 2015 to 31st March, 2019, worked with 992 companies. As on 31st March 2019, out of the 992 companies, 266 were in Prospect, 210 were in Target and 516 were in Facilitation stage.

Invest India has facilitated foreign/ domestic investment of USD 20,986.2 million into the country from April 2015 to 31st March, 2019. The year-wise details of investment are given in the table below:-

Year	Investment (USD Million)
2015	1,000
2016	3,070.6
2017	11,023.6
2018	5,714.5
2019 (upto 31 st March)	177.5
Grand Total	20,986.2

The Sector and State wise details of Investment brought into country are provided at **Annexure II**.

The total numbers of employments reported by facilitated companies between 1st April, 2015 to 31st March, 2019 were 116,130. Invest India does not maintain details of white collar and blue-collar employment generated separately. The detail of employments generated is given in **Annexure II**.

ANNEXURE REFERRED TO IN REPLY TO THE LOK SABHA UNSTARRED QUESTION NO. 2856 FOR ANSWER ON 10.07.2019.

ACTIVITIES UNDERTAKEN UNDER DIFFERENT STAGES OF INVESTMENT

1. Activities undertaken at Prospect stage:

- Detailed research on the investor to understand their operations and geographical presence
- Conversation with the company to validate their India interest
- Identify areas where Invest India can support their India plans

2. Activities undertaken at Target stage:

- Detailed company research and strategic analysis of investor and competition
- Deep-dive industry analysis
- Pitching specific investment opportunities at senior management levels
- Project scope definition
- Relationship building activity

3. Activities undertaken at Facilitation stage:

- Detailed strategic advisory on various business aspects, e.g. location analysis; state resources, capabilities and incentives analysis and comparison;
- Issue redressal and resolution
- Policy advocacy and advisory
- Licence and compliance advisory
- Supply chain facilitation
- Site visits
- Stakeholder management

ANNEXURE REFERRED TO IN REPLY TO THE LOK SABHA UNSTARRED QUESTION NO. 2856 FOR ANSWER ON 10.07.2019.

SECTOR & STATE WISE INVESTMENT AND EMPLOYMENT DURING 01-04-2015 TO 31-03-2019

S.N.	SECTOR(S)	STATE(S)	INVESTMENT (in USD Million)	EMPLOYMENT GENERATED
1	Automobile & Autocomp	Tamil Nadu	8	50
2	Automobile & Autocomp	Maharashtra	0.7	18
3	Automobile & Autocomp	Tamil Nadu	0.3	9
4	Automobile & Autocomp	Maharashtra	31.66	60
5	Automobile & Autocomp	Andhra Pradesh	2.8	N.A.*
6	Automobile & Autocomp	Haryana	53.2	N.A.*
7	Automobile & Autocomp	Haryana, Gujarat, Maharashtra, Tamil Nadu	85	750
8	Automobile & Autocomp	Tamil Nadu	43.5	N.A.*
9	Automobile & Autocomp, Electric Mobility	Andhra Pradesh	400.9	N.A.*
10	Automobile & Autocomp, Retail/E- commerce	Karnataka	70	N.A.*
11	Banking & Financial Service	Haryana	106.92	14388
12	Banking & Financial Service	Pan India	10	N.A.*
13	Biotechnology	Punjab	0.8	N.A.*
14	Chemicals	Gujarat, Maharashtra	5.8	N.A.*
15	Chemicals	Gujarat	0.9	N.A.*
16	Chemicals	Gujarat	6	70
17	Chemicals	Maharashtra	20	80
18	Chemicals	Gujarat	51	217
19	Chemicals	Gujarat	5	N.A.*
20	Chemicals	Telangana	2.5	29
21	Construction	Delhi, Haryana, Karnataka, Maharashtra, Tamil Nadu	95	N.A.*
22	Construction	Gujarat	32	50
23	Construction	Karnataka	24.5	N.A.*
24	Construction	Maharashtra, Andhra Pradesh, Uttarakhand	2	N.A.*
25	Construction	Gujarat	0.3	5
26	Construction	Karnataka	64.7	N.A.*
27	Construction, Energy & Waste Mgmt	Andhra Pradesh, Gujarat, Madhya Pradesh, Maharashtra	43.9	N.A.*

S.N.	SECTOR(S)	STATE(S)	INVESTMENT (in USD Million)	EMPLOYMENT GENERATED
28	Consumer Goods	Maharashtra	1.5	30
29	Defence and Aerospace	Maharashtra	1	17
30	Defence and Aerospace	Uttar Pradesh	0.1	15
31	Defence and Aerospace	Telangana	N.A.*	40
32	Defence and Aerospace	Andhra Pradesh, Haryana, Maharashtra, Telangana, Uttar Pradesh	75	N.A.*
33	Defence and Aerospace, Aviation	Delhi, Karnataka	140	6100
34	Defence and Aerospace, Aviation	Karnataka	1000	1000
35	Defence and Aerospace, Aviation	Uttar Pradesh	3.5	20
36	Defence and Aerospace, Aviation, Oil & Gas	Delhi, Karnataka, Goa, Maharashtra	10	1000
37	Defence and Aerospace, Metals & Mining	Maharashtra	1	40
38	Electric Mobility	Haryana, Bihar	2	100
39	Electric Mobility	Bihar, Tamil Nadu, West Bengal, Andhra Pradesh, Karnataka	5.2	142
40	Electrical Machinery & Power	Gujarat	16.8	N.A.*
41	Energy & Waste Mgmt	Gujarat, West Bengal, Maharashtra	N.A.*	10
42	Energy & Waste Mgmt	Gujarat, Andhra Pradesh, Maharashtra, Tamil Nadu	75	1000
43	Energy & Waste Mgmt	Maharashtra	1.2	9
44	Energy & Waste Mgmt	Tamil Nadu	120	875
45	ESDM	Haryana	0.1	N.A.*
46	ESDM	Gujarat	1.2	60
47	ESDM	Rajasthan	1	17
48	ESDM	Uttar Pradesh, Maharashtra	52	N.A.*
49	ESDM	Andhra Pradesh, Uttar Pradesh	11	N.A.*
50	ESDM	Maharashtra, Uttar Pradesh	114	1500
51	ESDM	Haryana	4	3216
52	ESDM	Punjab	0.5	22
53	ESDM	Telangana	0.2	7
54	ESDM	Gujarat	6	25

S.N.	SECTOR(S)	STATE(S)	INVESTMENT (in USD Million)	EMPLOYMENT GENERATED
55	ESDM	Delhi, Haryana	0.3	200
56	ESDM	Gujarat	0.5	6
57	ESDM	Maharashtra	12	5
58	ESDM	Maharashtra	0.1	2
59	ESDM	Maharashtra	20	5
60	ESDM	Haryana, Rajasthan, Uttar Pradesh, Maharashtra	250	15000
61	ESDM	Maharashtra	6	4
62	ESDM	Tamil Nadu	9.6	N.A.*
63	ESDM	Kerala	0.2	10
64	ESDM	Delhi, Karnataka, Maharashtra	N.A.*	515
65	ESDM	Maharashtra	4	N.A.*
66	ESDM	Uttar Pradesh	0.5	N.A.*
67	ESDM	Uttar Pradesh	0.2	N.A.*
68	ESDM	Uttar Pradesh	0.2	2
69	ESDM	Gujarat	15	N.A.*
70	ESDM	Maharashtra	1	20
71	ESDM	Karnataka	N.A.*	2
72	ESDM	Uttar Pradesh	0.2	5
73	ESDM	Uttar Pradesh	0.6	N.A.*
74	ESDM	Maharashtra	1	N.A.*
75	ESDM	Uttar Pradesh	0.3	2
76	ESDM	Uttar Pradesh	0.8	5
77	ESDM	Uttar Pradesh	1.5	N.A.*
78	ESDM	Uttar Pradesh	0.3	10
79	ESDM	Uttar Pradesh	4	N.A.*
80	ESDM	Uttar Pradesh	0.1	N.A.*
81	ESDM	Andhra Pradesh	10	N.A.*
82	Food Processing	Punjab	3	N.A.*
83	Food Processing	Andhra Pradesh, Haryana, Karnataka, Rajasthan, Telangana	14	300
84	Food Processing	Haryana, Punjab	9.2	N.A.*
85	Food Processing	Gujarat	157	N.A.*
86	Food Processing	Gujarat	7.3	N.A.*
87	Food Processing	Haryana, Rajasthan, Uttar Pradesh	4.3	N.A.*
88	Food Processing	Maharashtra	6	N.A.*
89	Healthcare	Andhra Pradesh, Haryana, Karnataka, Madhya Pradesh,	15	10

S.N.	SECTOR(S)	STATE(S)	INVESTMENT (in USD Million)	EMPLOYMENT GENERATED
		Maharashtra, Punjab, Rajasthan, Uttar Pradesh, West Bengal, Gujarat, Telangana, Assam, Uttarakhand		
90	Healthcare	Assam	50.5	600
91	Healthcare, Tourism, Hospitality & Wellness	Andhra Pradesh, Uttar Pradesh, Haryana, Uttarakhand, Karnataka	33.5	156
92	IT & BPM	Telangana	0.6	41
93	IT & BPM	Maharashtra	0.2	35
94	IT & BPM, ESDM	Haryana	1	12
95	Logistics/Warehousing	Maharashtra	0.1	3
96	Logistics/Warehousing, Food Processing	Haryana, Punjab, Arunachal Pradesh, Assam, Meghalaya, Sikkim, Manipur, Mizoram, Tripura	88.7	2005
97	Logistics/Warehousing, Retail/E-commerce	Andhra Pradesh, Chhattisgarh, Telangana, Haryana, Tamil Nadu, Uttar Pradesh	3000	45000
98	Medical Devices	Maharashtra	0.8	10
99	Medical Devices	Maharashtra	2.4	10
100	Medical Devices	Maharashtra	0.8	4
101	Medical Devices	Haryana	10	N.A.*
102	Medical Devices	Maharashtra	0.8	10
103	Medical Devices	State not decided	N.A.*	200
104	Metals & Mining	Gujarat	1	20
105	Metals & Mining	Gujarat	1.5	70
106	Metals & Mining	Maharashtra	117	600
107	Metals & Mining	Gujarat	153	1000
108	Oil & Gas	Gujarat, Maharashtra	2.2	N.A.*
109	Oil & Gas, IT & BPM	Uttar Pradesh	0.5	10
110	Paper & Packaging	Gujarat	10	108
111	Pharmaceuticals	Gujarat	625	N.A.*
112	Pharmaceuticals	Telangana	1090	N.A.*
113	Pharmaceuticals	Uttarakhand	1.3	N.A.*
114	Pharmaceuticals	Delhi, Punjab	N.A.*	20
115	Pharmaceuticals	Uttar Pradesh	40	4000
116	Retail/E-commerce	Delhi, Maharashtra, Telangana, Haryana, Tamil Nadu	438	400
117	Retail/E-commerce	Andhra Pradesh, Delhi, Haryana, Karnataka, Maharashtra, Rajasthan,	N.A.*	1400

S.N.	SECTOR(S)	STATE(S)	INVESTMENT (in USD Million)	EMPLOYMENT GENERATED
		Tamil Nadu, Telangana, Uttar Pradesh, Punjab		
118	Retail/E-commerce	Delhi, Maharashtra, Haryana	1.5	40
119	Retail/E-commerce	Delhi, Maharashtra	34	2100
120	Retail/E-commerce	Delhi, Maharashtra	18.5	N.A.*
121	Retail/E-commerce	Karnataka	136	2300
122	Retail/E-commerce	Delhi, Maharashtra, Haryana, Tamil Nadu, Karnataka	3.7	65
123	Retail/E-commerce, IT & BPM, Others	Maharashtra	1800	N.A.*
124	Roads & Highways, FII	Bihar, Gujarat, Andhra Pradesh, Rajasthan	1450	N.A.*
125	Roads & Highways, Railways, FII	Telangana, Delhi	217	N.A.*
126	Telecom	Pan India	2200	N.A.*
127	Telecom	Pan India	5893.5	N.A.*
128	Textiles & Garments	Maharashtra	21.3	N.A.*
129	Textiles & Garments	Uttarakhand	46.7	170
130	Tourism, Hospitality & Wellness	Delhi, Maharashtra, Uttar Pradesh	12.3	28
131	Tourism, Hospitality & Wellness	Pan India	8	8000
132	Tourism, Hospitality & Wellness	Goa	1.2	N.A.*
133	Tourism, Hospitality & Wellness	Goa, Kerala, Lakshadweep	9.3	25
134	Tourism, Hospitality & Wellness	Tamil Nadu	1.5	64
135	Tourism, Hospitality & Wellness	Karnataka	75.2	350
136	Tourism, Hospitality & Wellness	Uttarakhand	24	200
		Total	20,986.2	1,16,130

N.A.* (Not Available): The company is reluctant to share the data.

Note:

1. The actual investment and employment figures mentioned in the above table were provided by the companies via email to Invest India
2. Due to secrecy and request made by companies, names of the companies are not provided.
