

LOK SABHA
UNSTARRED QUESTION NO. 221
TO BE ANSWERED ON 24th JUNE, 2019

Setting up of Retail Outlets

221. SHRI VINCENT H. PALA:

पेट्रो लयम एवं प्राकृतिक गैस मंत्री

Will the Minister of PETROLEUM AND NATURAL GAS be pleased to state:

- (a) the number of new Retail Outlets (ROs) allotted and functioning and not functioning during the last five years, Statewise;
- (b) the increase in sales of petroleum products during the said period, State-wise;
- (c) the amount spent on Foreign Exchange for import of petroleum products during the said period, year-wise; and
- (d) the numbers of staff employed in newly allotted ROs during the said period, State-wise?

ANSWER

पेट्रो लयम एवं प्राकृतिक गैस मंत्री (श्री धर्मन्द्र प्रधान)

**MINISTER OF PETROLEUM AND NATURAL GAS
(SHRI DHARMENDRA PRADHAN)**

- (a) Details of State/OMC-wise number of Letter of Intents (LOIs) issued, Retail Outlets commissioned and LOIs pending for the last five years (2014 to 2019) are given in **Annexure-1**.
- (b) Details of State-wise increase in sales of Motor Spirit (MS) and High Speed Diesel (HSD) in terms of percentage growth in respect of Oil Marketing Companies i.e. BPCL, IOCL & HPCL during the last five years are given in **Annexure-2, 3 & 4** respectively.
- (c) OMC-wise details of Foreign Exchange incurred on import of petroleum products (MS&HSD) during 2014-15 to 2018-19 are as below :-

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(US\$ in Millions)

Financial Year	BPCL	IOCL	HPCL
2014-15	1372	339.2	71.95
2015-16	847	603.5	85.60
2016-17	1148	545.9	105.38
2017-18	1440	262.5	398.79
2018-19	1902	270.0	652.66

- (d) The staff/worker working at the retail outlets are employed by the dealers. The number of staff deployed at retail outlets depends on various factors like type of market (Urban/Rural/Metro), nature of clientele (2/3W/Car/Commercial vehicles), number of dispensing units installed, the retail outlet working hours, number of shifts etc.

Annexure referred to in reply to part (a) of Lok Sabha Unstarred Question No.221 for 24.6.2019 asked by Shri Vincent H. Pala, MP regarding Setting up of Retail Outlets

State/OMC-wise details of Retail Outlet allotted (LOIs issued), Commissioned and Pending LOIs during 2014-15 to 2018-19

State/UT	BPCL			IOCL			HPCL		
	Retail Outlet Alloted (LOIs issued)	Retail Outlet commissioned (Functioning)	Pending LOIs	Retail Outlet Alloted (LOIs issued)	Retail Outlet commissioned (Functioning)	Pending LOIs	Retail Outlet Alloted (LOIs issued)	Retail Outlet commissioned (Functioning)	Pending LOIs
Andaman & Nicobar	0	0	0	4	3	1	0	0	0
Andhra Pradesh	429	176	253	329	147	182	97	82	15
Arunachal Pradesh	8	3	5	25	14	11	0	0	0
Assam	79	14	65	67	39	28	24	11	13
Bihar	198	104	94	517	225	292	158	61	97
Chandigarh	0	0	0	1	1	0	0	0	0
Chhattisgarh	233	56	177	153	81	72	166	72	92
Dadra Nagar Haveli	5	0	5	4	1	3	1	0	1
Daman & Diu	2	0	2	0	0	0	1	1	0
Delhi	6	1	5	8	0	8	0	0	0
Goa	25	4	21	6	0	6	10	0	10
Gujarat	545	173	372	434	169	265	345	142	199
Haryana	254	67	187	91	40	51	138	82	51
Himachal Pradesh	41	3	38	341	140	201	19	15	3
Jammu & Kashmir	53	19	34	92	13	79	7	5	2
Jharkhand	101	41	60	125	36	89	97	52	45
Karnataka	470	129	341	459	168	291	154	98	56
Kerala	144	42	102	223	53	170	143	38	102
Lakshadweep	0	0	0	2	0	2	0	0	0
Madhya Pradesh	515	89	426	758	215	543	302	120	182
Maharashtra	758	137	621	10	5	5	431	195	234

Manipur	16	10	6	15	11	4	0	0	0
Meghalaya	26	9	17	545	261	284	19	7	12
Mizoram	6	5	1	10	3	7	0	0	0
Nagaland	6	4	2	12	5	7	0	0	0
Odisha	146	65	81	186	86	100	58	28	29
Puducherry	3	3	0	272	96	176	2	1	1
Punjab	144	31	113	6	2	4	41	21	20
Rajasthan	389	170	219	482	282	200	340	93	242
Sikkim	7	1	6	11	4	7	1	0	1
Tamil Nadu	173	113	60	324	194	130	139	113	24
Telangana	153	28	125	380	243	137	149	109	40
Tripura	6	2	4	8	4	4	2	0	2
Uttar Pradesh	585	269	316	1084	583	501	598	346	251
Uttarakhand	71	19	52	91	33	58	49	16	13
West Bengal	179	50	129	232	66	166	73	22	50
ALL-INDIA	5776	1837	3939	7307	3223	4084	3564	1730	1787

Annexure referred to in reply to part (b) of Lok Sabha Unstarred Question No.221 for 24.6.2019 asked by Shri Vincent H. Pala, MP regarding Setting up of Retail Outlets

BPCL - Increase in sales during the last 5 years (% Growth over previous FY)

State/UT	MS					HSD				
	2014-15	2015-16	2016-17	2017-18	2018-19	2014-15	2015-16	2016-17	2017-18	2018-19
Arunachal Pradesh	25.00	24.63	2.69	22.45	34.37	-3.88	29.33	23.27	32.78	43.07
Assam	22.07	19.48	12.73	15.97	18.85	3.99	12.74	-5.12	4.80	9.08
Bihar	14.49	20.30	14.00	15.93	12.39	-3.34	12.35	-1.12	4.33	7.75
Jharkand	19.11	11.93	10.41	15.29	17.40	7.13	-5.26	2.21	12.21	11.31
Manipur	59.11	0.70	-36.57	-8.13	79.05	35.74	-11.86	-11.63	34.33	54.99
Meghalaya	4.98	29.07	23.60	36.29	0.79	-14.19	7.75	5.85	18.66	2.13
Mizoram	521.94	17.06	5.38	-45.80	115.54	537.19	-39.33	24.33	0.72	45.00
Nagaland	-1.54	22.52	24.59	1.42	9.60	-9.67	21.31	12.31	7.91	18.08
Odisha	10.95	14.55	8.14	11.64	10.69	-4.76	12.77	-6.19	5.95	3.95
Sikkim	13.02	8.08	6.21	-5.07	13.18	-6.01	12.01	1.44	10.77	17.29
Tripura	52.18	-40.00	315.58	200.60	163.36	161.14	-20.79	39.64	74.33	65.54
West Bengal	13.99	16.79	8.12	12.13	11.06	0.43	11.36	2.65	9.04	1.24
Chandigarh	6.03	20.91	-5.69	9.74	23.00	23.19	48.23	-10.22	28.61	56.92
Delhi	3.46	5.54	0.33	2.18	-2.79	10.88	18.57	-17.91	-7.40	-13.69
Haryana	4.46	-0.86	10.44	7.17	2.31	-2.25	-8.07	-3.22	1.46	-7.27
Himachal Pradesh	7.02	9.59	11.22	17.57	8.48	0.46	-0.74	-2.36	7.74	7.11
Jammu & Kashmir	6.83	17.25	5.15	23.63	7.72	-0.96	14.90	-8.10	23.21	0.56
Punjab	6.91	7.65	3.67	3.22	1.72	-2.06	-3.22	-2.92	-0.77	-5.75

Rajasthan	14.11	14.55	4.70	7.48	4.92	2.45	2.03	-7.03	0.84	-5.56
Uttar Pradesh	10.45	12.35	9.02	11.25	12.11	-1.48	2.04	5.53	10.64	7.99
Uttarakand	15.68	10.70	5.51	7.46	6.70	9.38	8.64	-7.34	-4.18	4.97
Andhra Pradesh	-50.67	10.94	8.38	10.97	8.50	-48.14	-14.20	1.71	3.56	6.97
Karnataka	15.82	17.95	6.99	8.80	6.93	5.43	10.82	-0.98	13.85	6.02
Kerala	11.60	9.14	10.32	12.58	6.62	0.45	-4.34	-1.43	2.61	-0.23
Pondicherry	13.03	20.93	7.73	8.03	5.34	1.97	20.06	3.96	1.20	-4.58
Tamilnadu	9.40	10.47	8.96	6.44	4.82	-4.96	3.30	-0.08	-0.95	-3.12
TELANGANA		12.43	1.41	7.14	7.44		5.94	-1.18	4.40	-2.08
Chattisgarh	13.72	13.67	7.93	12.48	8.10	7.70	10.57	-2.70	8.26	-0.87
Dadar & Nagar Haveli	17.18	9.42	4.81	25.79	5.45	21.40	5.81	3.67	2.08	-5.28
Daman & Diu	-7.27	1.56	-1.75	3.56	-9.99	-5.90	-1.70	4.45	2.20	-4.36
Goa	11.99	6.61	6.81	9.48	5.83	1.57	2.81	2.73	-5.36	3.07
Gujarat	10.56	13.51	6.31	6.76	4.41	6.51	10.86	-9.28	1.84	-1.34
Madhya Pradesh	13.74	14.31	5.15	12.02	6.22	0.00	4.63	-9.17	9.55	5.98
Maharashtra	9.88	12.96	4.80	6.45	2.17	-3.66	2.77	3.51	10.21	2.25
ALL INDIA	11.16	12.39	6.69	8.88	6.44	-0.32	3.45	-1.79	5.63	1.42

Annexure 3

Annexure referred to in reply to part (b) of Lok Sabha Unstarred Question No.221 for 24.6.2019 asked by Shri Vincent H. Pala, MP regarding Setting up of Retail Outlets

IOCL - Increase in sales during the last 5 years (% Growth over previous FY)

State/UT	MS					HSD				
	2014-15	2015-16	2016-17	2017-18	2018-19	2014-15	2015-16	2016-17	2017-18	2018-19
ANDHRA PRADESH	13.6	10.8	9.0	9.5	7.2	-8.1	-12.0	2.2	1.6	3.2
ANDMAN & NIKOBAR	8.4	13.1	8.7	12.2	7.6	-1.6	9.5	2.4	13.9	16.2
ARUNACHAL PRADESH	4.4	11.8	14.2	5.3	17.5	3.5	-3.1	4.5	16.0	-1.7
ASSAM	13.8	21.6	13.5	13.6	13.8	-1.6	6.8	-1.6	6.7	3.1
BIHAR	15.2	29.0	8.6	10.5	14.3	-3.2	13.5	-7.4	-0.4	6.5
CHANDIGARH	2.9	16.1	-2.2	6.9	14.7	9.0	53.8	-12.4	36.0	52.8
CHHATTISGARH	17.9	17.1	8.5	13.6	6.3	2.7	9.2	3.3	9.6	3.0
DADRA&NAGARHAV.	11.7	9.6	13.5	-8.1	-5.2	13.8	17.6	41.2	-0.2	-10.4
DAMAN & DIU	6.9	8.1	5.9	3.4	2.6	-0.9	-3.0	0.1	-17.8	-4.0
DELHI	4.7	10.2	0.9	1.4	-2.2	13.6	21.2	-17.9	-8.3	-17.9
GOA	12.3	8.1	9.2	10.1	6.6	0.1	0.8	7.1	4.7	10.9
GUJARAT	9.1	9.8	4.9	2.9	3.7	-3.0	-3.4	-6.4	0.6	-3.5
HARYANA	9.9	8.7	8.7	4.1	4.0	-2.6	-3.7	-4.8	2.3	-5.1
HIMACHAL PRADESH	10.8	20.5	8.4	8.9	7.3	-3.3	11.2	-1.5	2.8	4.4
JAMMU & KASHMIR	8.8	15.9	2.0	17.3	11.2	-8.6	12.3	-11.8	16.1	1.5
JHARKHAND	12.8	15.4	2.3	7.9	10.2	2.9	-1.0	-6.4	3.4	3.9
KARNATAKA	13.9	14.5	8.1	8.1	6.6	-4.8	3.3	4.3	9.1	4.7
KERALA	10.9	11.0	6.9	9.6	4.7	-1.3	-4.4	-3.6	1.5	-1.7
LAKSHADEEP	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MADHYA PRADESH	14.9	12.2	5.2	9.2	9.5	0.1	4.3	-5.4	9.3	5.9
MAHARASHTRA	9.5	12.8	6.5	3.2	3.0	-7.9	-0.5	4.0	7.5	4.6

MANIPUR	2.5	7.3	8.2	39.6	4.8	7.7	8.8	-9.9	34.1	8.2
MEGHALAYA	-0.3	7.7	10.3	14.3	12.5	-16.4	-10.6	1.0	9.9	5.4
MIZORAM	0.0	8.9	6.6	7.9	7.0	-7.7	14.2	7.6	5.7	7.3
NAGALAND	9.7	1.8	29.7	11.0	4.5	-2.8	-0.4	0.6	7.5	9.2
ORISSA	17.0	15.8	9.2	11.7	7.6	-6.4	8.2	2.1	8.0	3.6
PONDICHERRY	5.2	14.8	5.6	6.0	3.3	-4.7	8.6	-1.2	-4.4	-6.1
PUNJAB	9.1	10.9	5.4	0.9	2.2	-2.2	-1.4	-2.2	-3.4	-5.4
RAJASTHAN	13.9	12.5	9.3	7.6	5.6	-3.6	-0.3	-0.9	4.4	-2.8
SIKKIM	10.7	15.8	4.0	16.7	10.2	-13.4	7.1	4.2	20.5	2.8
TAMILNADU	9.0	9.8	8.0	3.7	5.5	-11.3	-1.4	2.1	-2.4	-4.0
TELANGANA	10.4	11.7	6.2	9.5	7.3	-9.3	1.4	6.0	8.4	-0.3
TRIPURA	6.2	17.4	8.9	14.2	11.9	2.8	13.7	-5.5	6.3	-6.5
UTTAR PRADESH	13.2	18.4	7.5	10.5	11.5	-0.7	5.9	2.9	7.8	8.0
UTTARAKHAND	11.7	19.4	0.7	4.1	6.6	0.0	12.3	-8.4	-3.3	5.8
WEST BENGAL	16.3	19.4	9.9	10.4	11.0	-1.3	10.8	3.3	9.2	-0.4
GRAND TOTAL	11.3	13.6	7.0	7.3	6.8	-3.8	1.9	-0.7	4.3	1.1

Annexure 4

Annexure referred to in reply to part (b) of Lok Sabha Unstarred Question No.221 for 24.6.2019 asked by Shri Vincent H. Pala, MP regarding 'Setting up of Retail Outlets'.

HPCL- Increase in sales during last 5 years (% Growth over previous FY)

STATE	MS					HSD				
	2014-15	2015-16	2016-17	2017-18	2018-19	2014-15	2015-16	2016-17	2017-18	2018-19
ANDHRA PRADESH	16.5	11.8	11.4	10.0	7.0	-5.8	-11.6	3.0	3.8	4.0
ANDAMAN & NICOBAR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ARUNACHAL PRADESH	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
ASSAM	13.4	25.2	15.0	13.1	17.8	-3.6	19.9	-1.4	1.0	6.0
BIHAR	16.8	26.5	12.0	15.4	12.3	-2.1	15.5	-1.6	6.9	9.4
CHANDIGARH	2.5	21.9	-5.3	8.9	16.9	15.5	63.4	-11.9	32.7	63.6
CHHATTISGARH	14.1	18.5	4.1	13.9	8.7	5.7	17.5	0.9	7.4	0.9
DADRA & NAGAR HAVELI	9.0	18.1	15.6	13.4	5.2	56.0	33.5	23.9	-9.3	-12.3
DAMAN & DIU	16.4	8.0	10.4	2.0	-8.4	12.6	-0.4	11.9	-7.2	-1.5
DELHI	4.8	9.5	-0.7	3.1	-2.6	12.9	23.7	-17.1	-6.2	-17.0
GOA	8.2	7.6	6.6	3.2	3.1	-3.1	1.7	3.5	-4.0	-2.0
GUJARAT	10.3	10.4	5.0	3.1	4.4	-0.9	1.8	-5.2	-1.5	0.4
HARYANA	9.6	6.9	7.7	7.4	4.7	4.2	-0.2	-5.6	2.7	-4.6
HIMACHAL PRADESH	15.4	22.5	13.2	17.7	9.2	-4.9	5.6	-0.5	7.3	7.7
JAMMU & KASHMIR	12.5	20.9	9.5	20.9	11.5	1.0	17.8	-8.8	26.4	1.4
JHARKHAND	11.3	15.7	4.9	14.8	16.5	3.9	3.6	-2.7	12.9	8.6
KARNATAKA	12.8	18.0	7.1	9.3	8.0	-0.3	9.1	2.8	8.7	4.3
KERALA	12.2	11.6	10.3	10.9	5.1	-1.4	-0.5	0.9	3.0	-1.3
MADHYA PRADESH	13.8	15.9	4.0	11.8	7.7	-0.3	6.3	-5.9	8.4	6.8

MAHARASHTRA	7.9	13.9	5.7	4.9	3.8	-7.4	2.5	2.7	7.1	4.8
MANIPUR	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
MEGHALAYA	4.1	6.0	5.3	6.4	12.3	-20.5	7.2	-14.3	-3.6	10.0
MIZORAM	-6.0	-21.5	-5.4	-8.9	-1.4	-26.0	-29.8	9.4	-6.1	-16.0
NAGALAND	5.4	-3.1	57.5	-10.8	-11.4	-6.8	-2.3	23.1	2.8	-7.3
ODISHA	12.7	20.1	9.3	10.8	8.0	0.1	16.5	2.9	4.7	-0.6
PUDUCHERRY	5.7	10.0	6.9	7.4	1.2	-8.9	10.9	2.9	1.3	0.3
PUNJAB	9.9	13.4	3.7	4.8	1.9	-2.3	4.3	-4.6	-2.1	-5.8
RAJASTHAN	13.7	14.6	4.8	7.2	3.7	-1.2	2.0	-7.3	1.5	-3.1
SIKKIM	3.5	-3.7	-7.9	0.7	22.3	-9.7	-2.3	-8.4	1.1	33.5
TAMIL NADU	8.3	11.1	7.5	5.4	6.5	-12.0	0.2	2.3	-1.3	-0.2
TELANGANA	14.6	17.9	6.6	11.1	8.3	-3.9	10.5	4.8	8.8	1.5
TRIPURA	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
UTTAR PRADESH	11.3	19.6	8.6	14.3	15.9	0.9	9.7	5.1	12.0	14.3
UTTARAKHAND	14.3	18.5	2.6	9.3	7.1	1.3	12.5	-1.7	-2.9	6.2
WEST BENGAL	12.0	15.6	10.9	10.1	10.8	0.2	9.4	4.5	8.8	1.6
ALL INDIA	11.0	14.4	6.7	8.5	6.8	-2.3	4.7	-0.6	4.8	2.3