

GOVERNMENT OF INDIA  
MINISTRY OF HEAVY INDUSTRIES AND PUBLIC ENTERPRISES  
DEPARTMENT OF HEAVY INDUSTRY

**LOK SABHA**  
**UNSTARRED QUESTION No. 157**  
**TO BE ANSWERED ON 11.12.2018**

**Bharat Heavy Electricals Ltd.**

**157. SHRI P. NAGARAJAN:**

Will the Minister of HEAVY INDUSTRIES & PUBLIC ENTERPRISES be pleased to state:

- (a) whether the Bharat Heavy Electricals Ltd. (BHEL) is planning to expand its business in International market through securing its maiden export orders from the countries of Chile and Estonia;
- (b) if so, the details thereof;
- (c) the value of the maiden export orders from Chile and Estonia, product wise;
- (d) whether any Memorandum of Understanding (MoU) has been signed with these countries; and
- (e) if so, the details thereof?

**ANSWER**

**THE MINISTER OF STATE FOR HEAVY INDUSTRIES & PUBLIC ENTERPRISES**  
**(SHRI BABUL SUPRIYO)**

(a) to(c) Bharat Heavy Electricals Limited (BHEL) is continuously exploring business opportunities in the international market to promote its various products and services.

The details of maiden export orders secured from Chile and Estonia which have also been successfully executed by BHEL is as under:

- (i) Transformer bushing worth Rs.29 lakh were exported to M/s. Niquel Electric Ltd., Chile in November, 2016.
- (ii) Electronic cards worth Rs.2.00 lakh were exported to SCANFIL OY Vana Sauga, Estonia in February, 2017.
- (d) No Memorandum of Understanding (MoU) has been signed by BHEL with Chile and Estonia.
- (e) Not Applicable in view of (d) above.

