

**GOVERNMENT OF INDIA  
MINISTRY OF COMMUNICATIONS  
DEPARTMENT OF TELECOMMUNICATIONS**

**LOK SABHA  
UNSTARRED QUESTION NO. 80  
TO BE ANSWERED ON 18<sup>th</sup> JULY, 2018**

**COMPETITION AMONG TELECOM SERVICE PROVIDERS**

†80. SHRI TAMRADHWAJ SAHU:

Will the Minister of COMMUNICATIONS be pleased to state:

- (a) whether the call rates of private mobile companies have dropped in the country during the recent years due to competition among them and if so, the details thereof;
- (b) whether the role of public sector telecom companies has declined in view of the said competition and if so, the details thereof; and
- (c) the steps taken by the Government to increase the market share of public sector telecom companies in the competitive telecom market?

ANSWER

**THE MINISTER OF STATE (IC) OF THE MINISTRY OF COMMUNICATIONS &  
MINISTER OF STATE IN THE MINISTRY OF RAILWAYS  
(SHRI MANOJ SINHA)**

(a) As per the existing tariff framework, tariff for mobile services is under forbearance except for national roaming. Telecom Service Providers (TSPs) have flexibility to design their products to suit consumer demand and there are several tariff plans and schemes on-offer which provide subscribers a wide choice of telecom products and services as per their need. The call rates of both private mobile companies and Public Sector Undertaking (PSU) telecom companies have dropped in the recent years. A statement showing the trend of Average Outgo Per Outgoing Minute which is an indicator of voice call rates, is attached as **Annexure-I**.

(b) & (c) As per the details of market share of private TSPs and PSUs in respect of total subscriber base attached as **Annexure-II**, there is marginal increase in subscriber base of the PSUs as compared to private TSPs. Further, PSUs are offering competitive tariff based on the market conditions. PSUs have also drawn a comprehensive framework for augmentation/ upgradation of their network in all spheres viz. wireless network, wireline network, data network, backhaul network and bandwidth augmentation with aggressive and innovative customer centric initiatives to retain/ enhance the market share.

**Annexure-I****Trend of Average Outgo Per Outgoing Minute (in Rs.) –  
Wireless (GSM) service**

<b>Quarter Ending</b>	<b>Average Outgo Per Outgoing Minute (in Rs.)</b>
31.03.2016	0.48
30.06.2016	0.49
30.09.2016	0.48
31.12.2016	0.44
31.03.2017	0.31
30.06.2017	0.27
30.09.2017	0.23
31.12.2017	0.19
31.03.2018	0.16

**Annexure-II****Trend of Market Share of Private TSPs and PSUs in respect of  
Total Telephone Subscriber Base**

<b>Quarter Ending</b>	<b>PrivateTSPs (%)</b>	<b>PSUs (%)</b>
31.03.2016	89.78	10.22
30.06.2016	89.54	10.46
30.09.2016	89.32	10.68
31.12.2016	89.79	10.21
31.03.2017	89.81	10.19
30.06.2017	89.72	10.28
30.09.2017	89.59	10.41
31.12.2017	89.31	10.69
31.03.2018	89.15	10.85

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