

GOVERNMENT OF INDIA
MINISTRY OF RAILWAYS

RAJYA SABHA
UNSTARRED QUESTION NO. 2357
ANSWERED ON 19.12.2025

STEPS TO BOOST NON-FARE REVENUE

2357. SHRI JAGGESH:

Will the Minister of RAILWAYS be pleased to state:

- (a) whether Indian Railways is taking new steps to boost non-fare revenue, including leasing guest house space and selling waste materials;
- (b) whether railway divisions have monetized wagon-cleaning contracts by allowing sale of leftover coal or cement;
- (c) whether Government has assessed current Non-Fare Revenue (NFR) earnings and the untapped potential compared to developed countries;
- (d) whether Indian Railways plans to auction station space for premium branded food outlets to increase non-fare revenue; and
- (e) if so, the details thereof ?

ANSWER

MINISTER OF RAILWAYS, INFORMATION & BROADCASTING AND
ELECTRONICS & INFORMATION TECHNOLOGY

(SHRI ASHWINI VAISHNAW)

(a) to (e): Several measures have been taken by Indian Railways to increase Non-fare Revenue, which includes the following:

1. Advertisement through Rail Display Network (RDN) at stations.
2. Advertisement through Out of Home (OOH) Policy.
3. Advertisement on Mobile Assets like coaches and inside/exterior surfaces of trains and locomotives.

4. Innovative solutions to enhance passengers' satisfaction, like Provision for sleeping pods, single-brand premium Outlet, Kiosk for providing facility for booking auto & Taxis, providing E-Wheel chair facility on a payment basis, Health Kiosk, and medical store to sell Generic medicines.

In 2024-25, the total Sundry Non-fare revenue (Sundry Earnings) of Indian Railways was Rs. 11586 cr. which was about 4.36% of Railways' total receipts.

Some Divisions have also taken up wagon-cleaning contracts by allowing the sale of leftover coal or cement.

1308 hectares of vacant land (not immediately required by Railways for operational needs) have been entrusted to the Rail Land Development Authority (RLDA) for commercial development to generate non-fare revenue.

Further, Guidelines have been issued for the allotment of 'Premium Branded Catering Outlet' at stations to allow Zonal Railways to operate premium branded catering outlets, if there is demand and justification.
